

LAC Co., Ltd.**2015 FROST & SULLIVAN
JAPAN MANAGED SECURITY
SERVICE PROVIDER OF THE YEAR****Analyst Quote**

LAC continued to record a stable growth, which enabled the company to extend its leadership in the Japanese managed security service (MSS) market in 2014. LAC has a strong presence and 20-year experience of operation in the marketplace, enabling it to be well recognized by the Japanese Government, public sectors, private enterprises and educational institutes. In light of this, LAC was chosen as a security advisor to the government. Moreover, in order to strengthen its service portfolios, the company implemented far-sighted research and development like adding the new advanced malware protection services using sandbox technology in 2014.

Furthermore, Frost & Sullivan highly evaluated that the company was able to provide a variety of security services such as 24x7 security monitoring, penetration test, security consulting and cyber incident response via its SOC (Security Operation Centre) powered by more than 300 in-house specialists of strong security expertise.

In recent years, as more sophisticated cyber-attacks emerged, the importance of MSS has been widely drawing traction among enterprises. Therefore, customer expectation for the local MSS providers is increasing in the Japanese MSS market, which accounts for the highest market share in the Asia-Pacific region. Given the situation, Frost & Sullivan decided to create a new award category in 2015 to identify the best practice in the MSS market.

Despite the intense competition in Japan, LAC sustainably provides a high-quality, safe and reliable security services to the market. As a result, LAC deserve to receive the award with the high evaluation of our aware criteria of 1) Market share, 2) Revenue & revenue growth, 3) Growth Strategy & Implementation, 4) Excellence Degree of Innovation with Products and Technologies.

Tetsuya Niihara

Industry Principal

Networking, Information & Cyber Security

Asia Pacific

Frost & Sullivan

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